



# Procurement and Supply Chain Management

*Kenneth Lysons, Brian Farrington*

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This market-leading text continues its claim to be the most comprehensive textbook on procurement and supply chain management currently available. It is also of value to professionals and those specialists in other fields who need an understanding of the role and influence of this vital area of business performance.

The subject matter has been brought to life using extensive real-life examples and a truly international focus on procurement and supply chain. This new fully revised edition covers new developments in the procurement and supply chain field, and offers increased coverage of project procurement and risk management, global sourcing and contract management, alongside a brand new chapter on Legal and Contractual Management.

### What's new?

- The entire content has been updated to reflect such changes as contract risk, EU Procurement Regulations, category management, procurement strategies and world-class procurement. Extensive research has been carried out on an international scale to reflect material changes in the procurement profession.
- New teaching resources, including an Instructors Manual and comprehensive PowerPoint slides available from [www.pearsoned.co.uk/farrington](http://www.pearsoned.co.uk/farrington)

Procurement & Supply Chain Management offers great value to those aspiring to be leaders in the profession and who are engaged in professional studies for the Chartered Institute of Procurement and Supply examinations at both the Foundation and Professional stages.

It is also a valuable source of practical and reference information for practising professionals.

**Dr Brian Farrington** is the Managing Director of his specialist company, Brian Farrington Limited. They provide training and consultancy support to the public and private sectors of business. They work on major projects and high-value, high-profile and high-risk procurements. He has extensive experience in the USA, Canada, Southern Africa, Hong Kong and Europe. He has resolved major disputes and negotiated complex contracts, including outsourcing key business services.

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