



How to Buy a Car

James A. Ross

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UNLOCK THE LOWEST PRICE ON YOUR NEXT CAR.
HERE'S THE KEY!

You can pay top dollar for your next car-or save at least \$500 or upwards of \$4000 on the same year, make, and model with this eye-opening guide. Former car salesman James R. Ross arms you with invaluable insider information for purchasing a new or used car, truck, motorcycle, SUV, or van.

With the help of Ross's easy Ten-Step Program, learn what to say to the salesperson and how to save money.

Don't miss:

- * Secrets of negotiating...techniques, tricks, and tips that save you cash!
- * Magic numbers that mean a great deal...Dealer Cost!
- * Ways to get top dollar for your trade-in
- * Online research...not online buying. Find out why!
- * Low mileage/As-is car...what you MUST get in writing before you buy
- * The Green Bean...a sales ploy you should spot
- * Paying cash? Why the dealer won't like it

ONLY AN INSIDER CAN TELL YOU THE TRUTH...

"If you come back tomorrow, it will be too late. My sales manager wants your business today, and he will bend to get it."

Don't be misled; he will do it tomorrow. Learn to recognize common sales pitches and lines.

Used car leasing, toxic waste, danger, explosives

What do these have in common? Any sane person should avoid them. Find out why leasing a used car is a poor choice.

Dealer prep and miscellaneous charges

Any charges can be negotiated. Before you sign a contract, discover how to get the best price...on every charge.

Deposits

Big or small...which is the smart move? Find out the question you must ask.

SHOP SMART WITH...

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Cari Sexton:

The feeling that you get from How to Buy a Car is a more deep you digging the information that hide inside the words the more you get considering reading it. It does not mean that this book is hard to know but How to Buy a Car giving you excitement feeling of reading. The writer conveys their point in selected way that can be understood simply by anyone who read it because the author of this guide is well-known enough. This book also makes your current vocabulary increase well. So it is easy to understand then can go together with you, both in printed or e-book style are available. We recommend you for having this particular How to Buy a Car instantly.

Lisa Langlais:

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