



Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange

John Kokolakis

Download now

[Click here](#) if your download doesn't start automatically

Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange

John Kokolakis

Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange John Kokolakis

John Kokolakis writes with the intent to educate and discuss the basics of a real estate transaction and introduce the reader to the 1031 exchange. His goal is to explain the process and hopefully arm the reader with enough knowledge to be able to ask the right questions of the various players in the Real estate transaction with the understanding that they are each vital in a successful transaction. ----- About the Author: Prior to becoming an attorney, John Kokolakis was a boy that was taken from his home at the young age of 5 and placed into foster care. Thereafter, he was sent to an orphanage in Upstate New York where he recalls the two things that gave him the strength to survive each day: being united with his family and becoming an attorney. The years passed and despite the struggles and turmoil that life tends to throw at us, John Kokolakis stayed true to his goal and earned his undergraduate degree from Queens College and his Juris Doctor from Hofstra University School of Law. He is admitted to practice law in all the State Courts of New York, as well as the Federal District Courts of the Eastern and Southern Districts of New York. Mr. Kokolakis' position as a former Management Auditor and Community Associate to the City of New York taught him the value of detail as he conducted performance audits of city agencies and private contractors contracted by New York City. He learned the value of listening and addressing the concerns of constituents as well as strengthening his research and analysis skills as a Legislative Aid to a New York Senator. Over the years, John Kokolakis gravitated towards the areas of small business and Real estate. He discovered that solving his clients' problems and helping them capture opportunities in these areas of the law excited him. This enthusiasm combined with his experience provides great value to his clients. Mr. Kokolakis takes special pleasure in representing the first time home buyer. He understands the excitement and anxiety that tend to overwhelm an individual during this exciting time. He takes the time to meet with his clients and explain the entire home buying process with an ear towards helping them meet their ultimate goals as he holds their hand during the entire process. His attention isn't on the clock, but on the face of his clients as he sees their worries dissipate and are replaced with a gleaming smile. John Kokolakis goes beyond just drafting documents; he prides himself on being a trusted advisor to his clients. Understanding the importance in always learning, Mr. Kokolakis vigorously attends continuing legal education seminars and programs each year, covering various aspects of the practice in order to maintain his skills and keep up with the latest changes in the law. In addition, he invests many hours of self-study each year in books, legal publications, and periodicals.

 [Download Closing The Deal & Building Your Wealth: Essential ...pdf](#)

 [Read Online Closing The Deal & Building Your Wealth: Essenti ...pdf](#)

Download and Read Free Online Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange John Kokolakis

From reader reviews:

Donald Kelley:

Book is actually written, printed, or descriptive for everything. You can recognize everything you want by a reserve. Book has a different type. As you may know that book is important thing to bring us around the world. Next to that you can your reading talent was fluently. A reserve Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange will make you to end up being smarter. You can feel far more confidence if you can know about anything. But some of you think that open or reading a book make you bored. It is not make you fun. Why they may be thought like that? Have you searching for best book or ideal book with you?

Anthony Edwards:

A lot of people always spent their very own free time to vacation as well as go to the outside with them family members or their friend. Did you know? Many a lot of people spent they free time just watching TV, or maybe playing video games all day long. If you need to try to find a new activity this is look different you can read a book. It is really fun for yourself. If you enjoy the book that you simply read you can spent the whole day to reading a reserve. The book Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange it is rather good to read. There are a lot of people who recommended this book. We were holding enjoying reading this book. In case you did not have enough space bringing this book you can buy the particular e-book. You can m0ore simply to read this book from a smart phone. The price is not to fund but this book possesses high quality.

Audrey Rivas:

Are you kind of busy person, only have 10 as well as 15 minute in your time to upgrading your mind skill or thinking skill actually analytical thinking? Then you are experiencing problem with the book when compared with can satisfy your short space of time to read it because pretty much everything time you only find e-book that need more time to be read. Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange can be your answer because it can be read by an individual who have those short spare time problems.

Dianna Chrisman:

In this era globalization it is important to someone to acquire information. The information will make you to definitely understand the condition of the world. The healthiness of the world makes the information much easier to share. You can find a lot of personal references to get information example: internet, paper, book, and soon. You will observe that now, a lot of publisher this print many kinds of book. Typically the book that recommended to you is Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange this publication consist a lot of the information of the condition of this world now. This book was represented so why is the world has grown up. The dialect styles

that writer make usage of to explain it is easy to understand. The actual writer made some exploration when he makes this book. This is why this book suitable all of you.

Download and Read Online Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange John Kokolakis #QK7P95AMVLO

Read Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange by John Kokolakis for online ebook

Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange by John Kokolakis Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange by John Kokolakis books to read online.

Online Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange by John Kokolakis ebook PDF download

Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange by John Kokolakis Doc

Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange by John Kokolakis MobiPocket

Closing The Deal & Building Your Wealth: Essentials Of The Real Estate Transaction And Exploring The 1031 Exchange by John Kokolakis EPub