



U-Turn

The World's Top Auto Dealers, Travis Miller, Jimmy Vee

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You may be wondering why anyone would write a book about car dealers. The car business is an industry of sameness- of lameness. It is an industry plagued by people who do and act the same way everyone else around them acts. It's an industry where local dealers are prompted by industry bigwigs to be the same, ordinary and average. With this in mind, we went on a hunt to find the innovators in one of the most ordinary and disliked industries. In this book, we reveal the results of that search and introduce you to the champions of an upcoming automotive renaissance. You'll discover who these big thinkers and change agents are and how they are turning an industry plagued by ill-will into one that is valued and appreciated by putting the focus on the customer, not the car.

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