



International Business Transactions: Contracting Across Borders (American Casebook Series)

Ralph Folsom, Michael Gordon, Michael Van Alstine, Michael Ramsey

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This is a special break-out edition adapted from the authors' widely used International Business Transactions: A Problem-Oriented Coursebook. It is designed to facilitate a focused study of the contractual issues arising out of international business transactions. After a brief introduction to the conduct of business in the world community, the book uses hypothetical problems to present some of the most typical and important international contracting issues, including contract formation, commercial terms, carriage of goods, and the financing of international sales. The book also covers international dispute resolution, including both transnational litigation and international commercial arbitration. The primary focus is on lawyers, public and private, as problem solvers.



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