



The Art of Commercial Mortgage Brokering: Work smart, not hard, and earn a six-figure income!

E.F. Dupuy

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The Art Of Commercial Mortgage Brokering is a book dedicated to teaching readers to understand how to originate package and place with real lenders small commercial mortgages, ranging from \$250,000 to \$5 million. One of the advantages of commercial mortgage brokering is that the originator does not have to be licensed to be paid (except in California). In *The Art Of Commercial Mortgage Brokering*, the author shares the secrets to his own success over the last 30 years, and provides readers with the knowledge they need to succeed as a broker. The best part about commercial mortgage brokering is that it offers anyone with a little knowledge and determination the opportunity to make a six-figure income with a tiny capital investment.



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