



How to Win an Argument

Michael A. Gilbert

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How to Win an Argument is designed to provide you with the tools you need to improve your rhetorical and critical skills. Since we constantly argue at work, home, and even in casual conversation, improving that ability is extremely important. This book will enable you to choose your arguments carefully and prevent you from being misled by fallacies and empty rhetoric. It will increase your insight and perception of the positions presented to you, decrease your gullibility, and replace it with a healthy skepticism. The practical information in this guide will sharpen your ears and your mind, making it more likely that the right response will occur to you at the right moment, rather than hours later. The third edition contains a new chapter on emotion and additional examples for each chapter. Using this book will aid you in communicating effectively, avoiding conflict, and understanding the myriad arguments you are faced with every day.

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